

Webinar Training Calendar

Jun 7	GSI Online Enrollment Sales Idea <i>Ameritas</i> 10 am CT Register	Jun 21	SIMPLE Plans vs 401(k) Plans <i>American National</i> Noon CT Register
Jun 7	Estate Planning 101 <i>American General</i> Noon CT Register	Jun 21	Advanced Markets—Split Dollar <i>American General</i> 1 pm CT Register
Jun 8	Certified Retirement Counselor CRC Designation <i>Ameritas</i> 1 pm CT Register	Jun 22	Strategic Senior Planning <i>Principal</i> 11 am CT Register
Jun 12	DInamic Fundamental Policy Provisions <i>Ameritas</i> 10 am CT Register	Jul 22	Two Schools of Thought on Retirement Income <i>Principal</i> 11 am CT Register
Jun 13	A Calculation of Value by Marshall and Stevens <i>Ameritas</i> 2 pm CT Register	Jun 26	GSI Online Enrollment Demo <i>Ameritas</i> 10 am CT Register
Jun 14	Marketing Content and How to Add Value for Your Producers <i>American General</i> 10 am CT Register	Jun 28	Overview of AIG Product Portfolio <i>American General</i> 10 am CT Register
Jun 14	SIMPLE Plans vs 401(k) Plans <i>American National</i> Noon CT Register	Jun 28	Overview of AIG Product Portfolio <i>American General</i> 1 pm CT Register
Jun 14	Marketing Content and How to Add Value for Your Producers <i>American General</i> 1 pm CT Register	Jul 5	Campaign in a Box—LIRP <i>American General</i> 10 am CT Register
Jun 14	Branding Using Social Media <i>Ameritas</i> 2 pm CT Register	Jul 5	Campaign in a Box—LIRP <i>American General</i> 1 pm CT Register
Jun 19	What Your DI Underwriter Wants You to Know When Your Clients Tell You They Don't Inhale <i>Ameritas</i> 10 am CT Register	Jul 11	Common Tax Traps Involving Life Insurance <i>Ameritas</i> 1 pm CT Register
		Jul 12	Branding Using Social Media <i>Ameritas</i> 2 pm CT Register

Webinar Training Calendar

July 26	Campaign in a Box-Retirement Protection <i>American General</i> 10 am CT Register	Aug 30	Why Life Insurance for Cash Accumulation <i>American General</i> 1 pm CT Register
July 26	Campaign in a Box-Retirement Protection <i>American General</i> 1 pm CT Register	Sep 6	AG Quick Ticket <i>American General</i> 10 am CT Register
Aug 2	Social Media and Marketing to Millennials <i>American General</i> 10 am CT Register	Sep 6	AG Quick Ticket <i>American General</i> 1 pm CT Register
Aug 2	Social Media and Marketing to Millennials <i>American General</i> 1 pm CT Register	Sep 13	10-10-10 Sales Idea Illustration Technique <i>American General</i> 10 am CT Register
Aug 9	Unleashing the Power of IUL <i>American General</i> 10 am CT Register	Sep 13	10-10-10 Sales Idea Illustration Technique <i>American General</i> 1 pm CT Register
Aug 9	Unleashing the Power of IUL <i>American General</i> 1 pm CT Register	Sep 27	Chronic Illness Rider-Going On and Off Claim <i>American General</i> 10 am CT Register
Aug 15	Common Medical Conditions <i>Mutual of Omaha</i> 2 pm CT Register	Sep 27	Chronic Illness Rider-Going On and Off Claim <i>American General</i> 1 pm CT Register
Aug 23	Life to the Max <i>American General</i> 10 am CT Register	Sep 28	Retirement Income Tax Planning <i>Principal</i> 11 am CT Register
Aug 23	Life to the Max <i>American General</i> 1 pm CT Register	Oct 26	Women and Social Security <i>Principal</i> 11 am CT Register
Aug 24	Retirement Income Strategies <i>Principal</i> 11 am CT Register	Nov 14	Underwriting Prescreen <i>Mutual of Omaha</i> 2 pm CT Register
Aug 30	Why Life Insurance for Cash Accumulation <i>American General</i> 10 am CT Register		